BINARY SEARCH GIRL ITLOVE++

THEORY AND PRACTICE

MOTIVATION FOR ACTION

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How to find a girlfriend for a programmer?

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Pickup?

But no.

This book is adapted for people with a mathematical mindset, and for whom "scientific approach" is not an empty phrase.

This humble work aims to tell about two things:

1. An**t**hropology will te**l**l **y**ou why girl**s** d**o**n't fi**n**d us nerds such interesting companions.

2. **The theory of probability** will help you estimate your chances from a particular approach. No broadcast requests to all the girls in the room at once! It's about a formula for calculating the probability of several components of your success today.

You will be able to evaluate yourself and improve your "performance".

It turns out, if you are a programmer, this book is for you.

NDA

Non-disclosure agreement!

The materials of this book were obtained by the heroic efforts of several volunteers, and, one might say, every line is written in blood.

The purpose of this manual is to prevent you from stepping on the same rake that thinkers, scientists and engineers have long walked, who, like no one else, are inspired by female attention, but to whom female behavior seems illogical, incomprehensible and unformalized (if you understood the last word, then this the book is definitely for you).

Here your brothers in the shop will share their main findings.

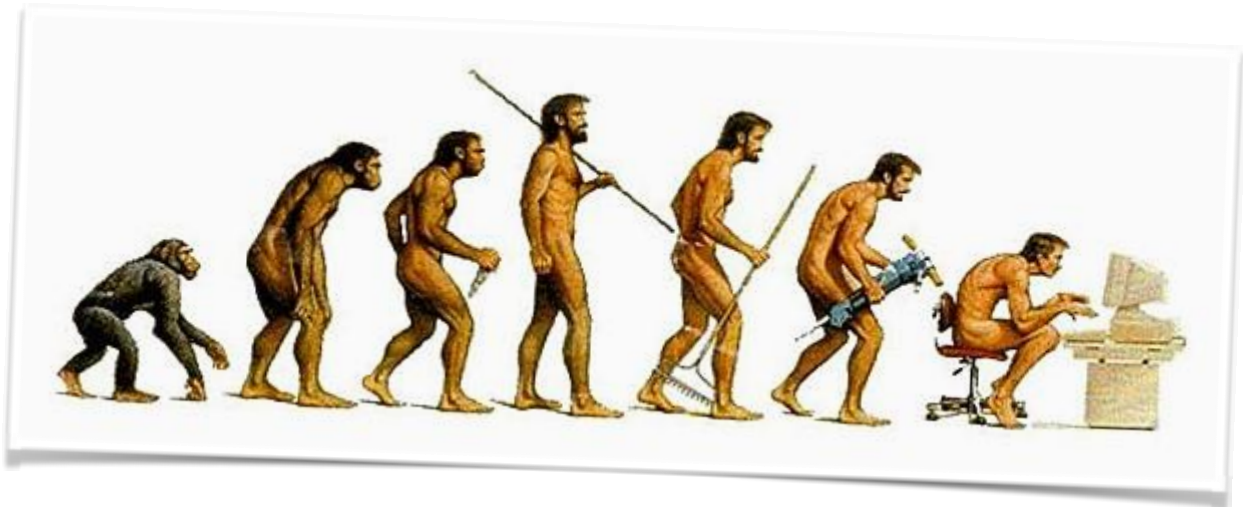Therefore, it is very important that this book does not fall into the wrong hands !!!

The first rule of our club is that no one should know about the existence of our club! ..

Okay, this is a joke. We do not have any NDA. All good ideas are worthy of public use. So, if you find a couple of worthwhile thoughts here, try them in action and tell your friends.

Are we different?

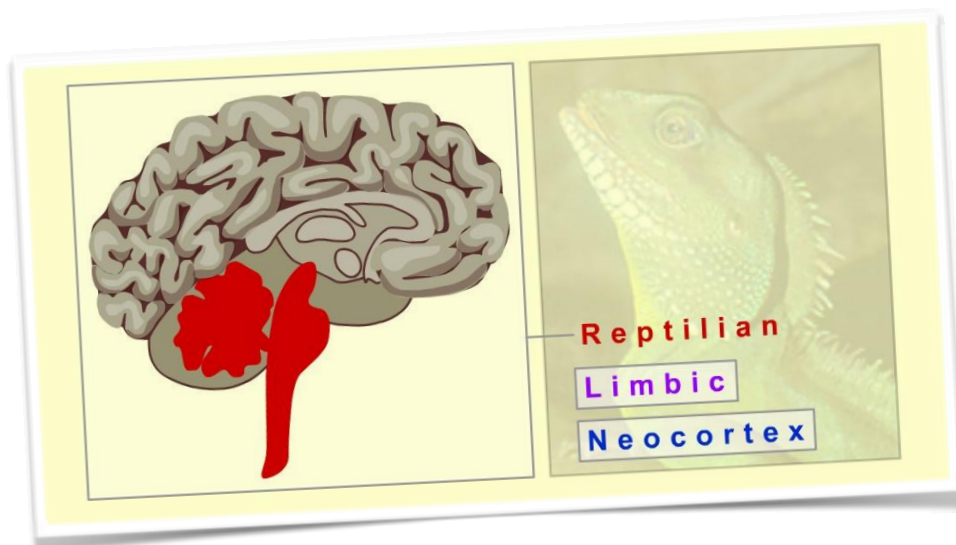Are programmers different from other people?

In short, yes.

In the 1960s, a company hired anthropologist Rolf Schirm to do research and figure out how companies would sell more and better. The discovery of this scientist was as follows: the human brain is a system consisting of 3 large "subsystems", i.e. as if different modes of operation.

The point is that evolution is not refactoring - which feature ensured survival in natural selection remains in the release.
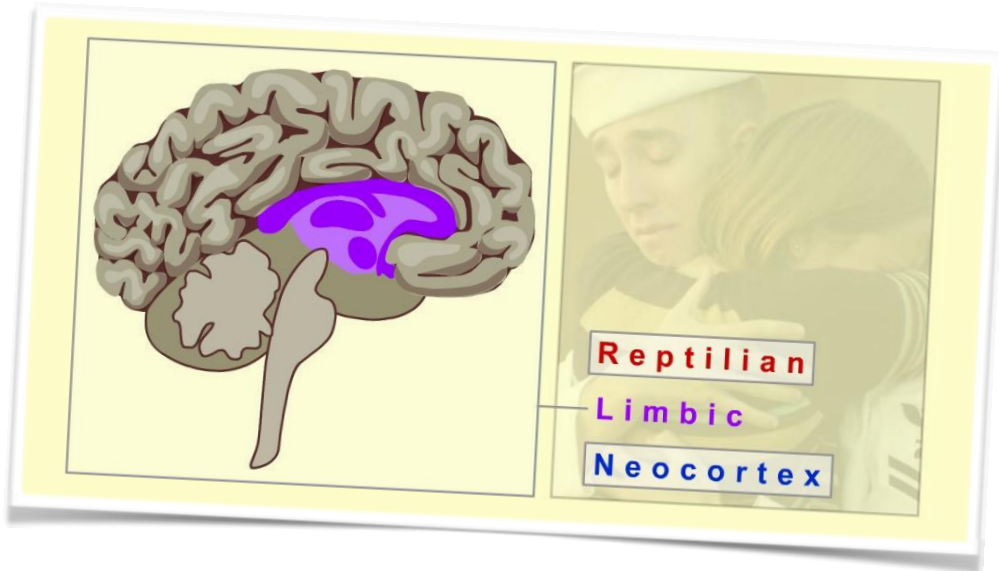
The human brain was formed in the same way - the new functionality is built on top of the old, on crutches and hacks. For example, the brain in real-time corrects the picture from the eyes to remove the "blind spot".

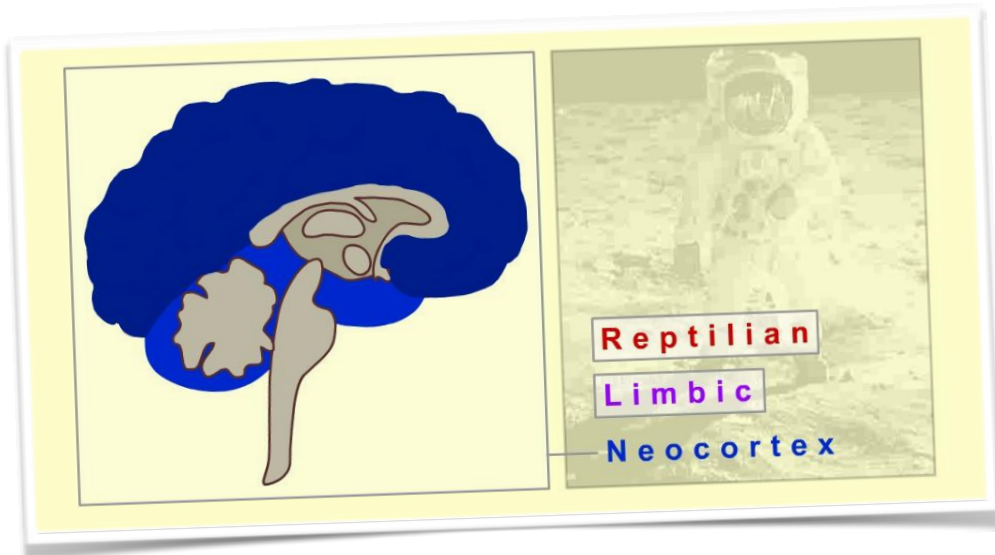So, the brain consists of 3 independent levels:

1. Basic functions. The most ancient mode of operation, which is also called "fight or flight". Scientifically called "reptilian brain" (reptilian).

1.   **Memory, emotions and speech**. This is a more modern level. Scientists call it the "paleomammalian brain" or "limbic system").

2.   **Thinking, intelligence and analytics**. This is the most modern mode. Scientists call it the neocortex (neocortex).

The trick is that our brain can only be in one mode at a time - there is a special trigger in the brain at the hardware level

(// insert here, as it is called).

Why know this?

Just remember a time when you had some terrible business - a public performance, a karate competition, or meeting a girl. You sat at home like this at the table and thought: "First, I'll say this cool phrase ... Then, if she answered that way, I'll look at her coolly and answer this… Otherwise, this is…". It is you, in the "thinking and analytic" mode, who plan the future and construct the situation.
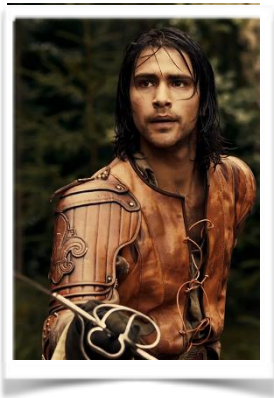
Then the X hour comes, you play / fight / get acquainted - and all your plans disappear from your head, and then you act on some reflexes. As boxer Tyson used to say, "as soon as you get hit in the head, all strategies go somewhere." Working on some reflexes is a typical sign that you are in the "reptile" mode, ie. "Fight or flight".

And then you lick your wounds at home and philosophize about how it went. It was the libmic system that switched on - to recall and reflect.

- This is all good and wonderful, - you say. - Only I have to do with it?

Rolf Schirm (the anthropologist who discovered all this) conventionally designated all these levels with three colors: reptile mode - red, mammal mode - green, thinker mode - blue. Each person has these levels developed differently, and we can say that some people are more analysts ("blue"), and others are more likely jumpers ("red").

For example, in The Three Musketeers, the characters play different roles:

D'Artagnan
is red
- hot
- stubborn
- improvises
- man of action

Aramisd
is green
- warm
- calm
- flexible
- sensitive person

Athos
is blue
- cold
- judicious
- consistent
- idea's generator

While D'Artagnan rushes over the body of his poisoned beloved Constance, not knowing who to hit and where to run ("fight or flight" - red type), Athos calmly examines the room, finds a vessel with poison, makes a simple analysis of the contents and declares in an impassive voice: " It's poison "(blue type).

I think it's no secret that in our times it was Athos who would be a programmer. Programmers are of the blue type, analytical and intellectual. And that's the problem.

The fact is that in every person's life, all three components can be developed.

Otherwise, he looks comical: a person who has developed only the blue component and the other two are undeveloped is Sheldon Cooper from

The Big Bang Theory.

So do not delude yourself that the "blue" type is the best.

All three types have their pros and cons, and with Tony Stark as an example, you can see how harmoniously they can be combined in one person.

The red type is good both in business and in war. Determined, ambitious, humorous ... If he is joking, then people laugh to tears.

if he sells, he can even sell a ballpoint pen - not to mention presenting himself as the perfect partner for this beauty. But he loves to chat, and he doesn't want to think one step ahead..

The green type feels what is needed now and what is appropriate, what people want and how to find an approach to them without scabrous anecdotes.

After all, people don't always need a rzhaka - sometimes they just want to be understood. A warm, balanced person. The ideal leader, although he may lack the breakthrough power or depth of analysis.

The blue type analyzes and formalizes. Why was the red joke funny, because it was a button accordion? How can the green one discuss with them for so long who thought about what? But he can understand the structure of the system, predict its behavior and build his own.

So, the problem is getting to know a girl at

Real programmers just this: no doubt, high analytical skills are good, but when you need to joke in time or subtly feel the moment, many start to slip.

Correctly?

“**The problem of programmers is the inability to show all three components at once** ”.

It turns out that in order to easily meet girls, you need to start learning new things. And you are good at this - in general, you are paid for this.

P.S. If you noticed that Porthos dropped out of the classification, then you are reading the correct book. And if I didn't notice, then I managed to captivate you. Hobby is a "red" component, **and it can and should be developed.**
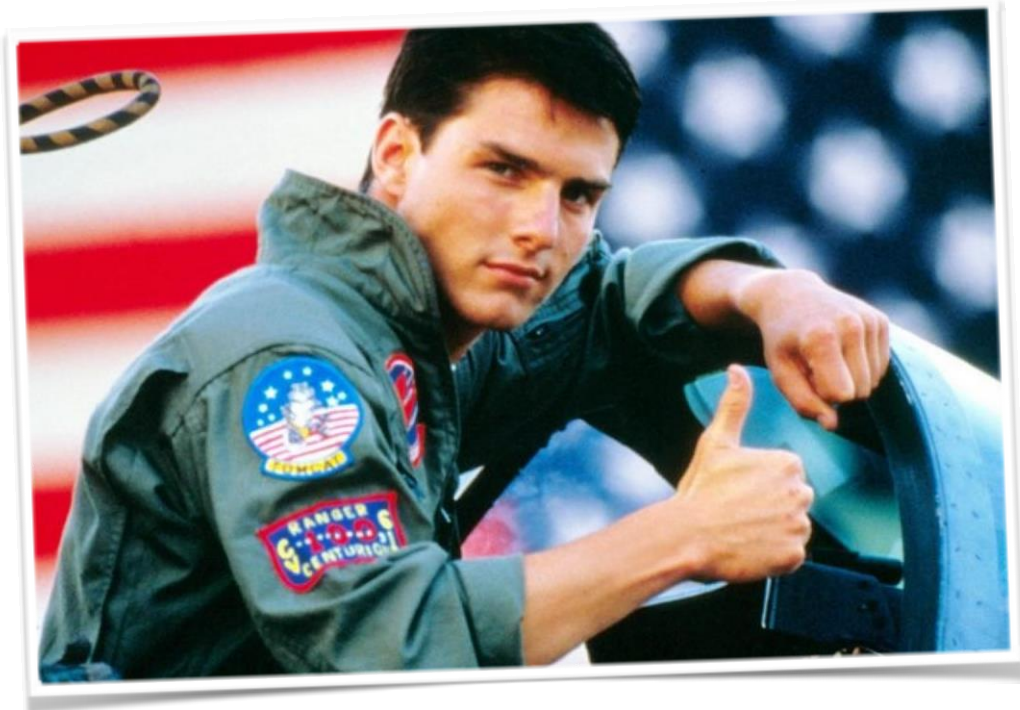
P.P.S. You can learn all this at the trainings on our website. Ideally, you have already registered on the site. If not, register as soon as possible.

How do you evaluate yourself?

Probability theory in practice

I don't know if you'll be surprised or not, but even super-handsome men are not in shock. But what does it mean, "in shock" a person or not?

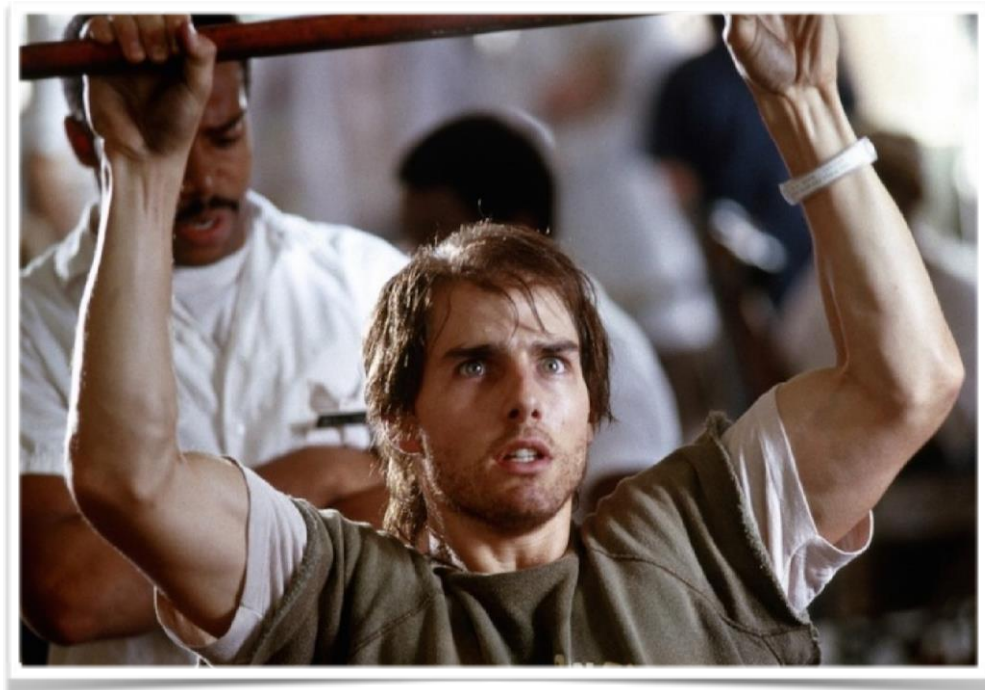Let's see some examples. Let's take the same person in different roles - let it be Tom Cruise.

He is Young, handsome, well built, at the helm of an airplane, plus he is in shape!

If he shoots the phone of 100 girls, he gets 93+ phones. (Why not all? Yes, someone might not even like this guy!)
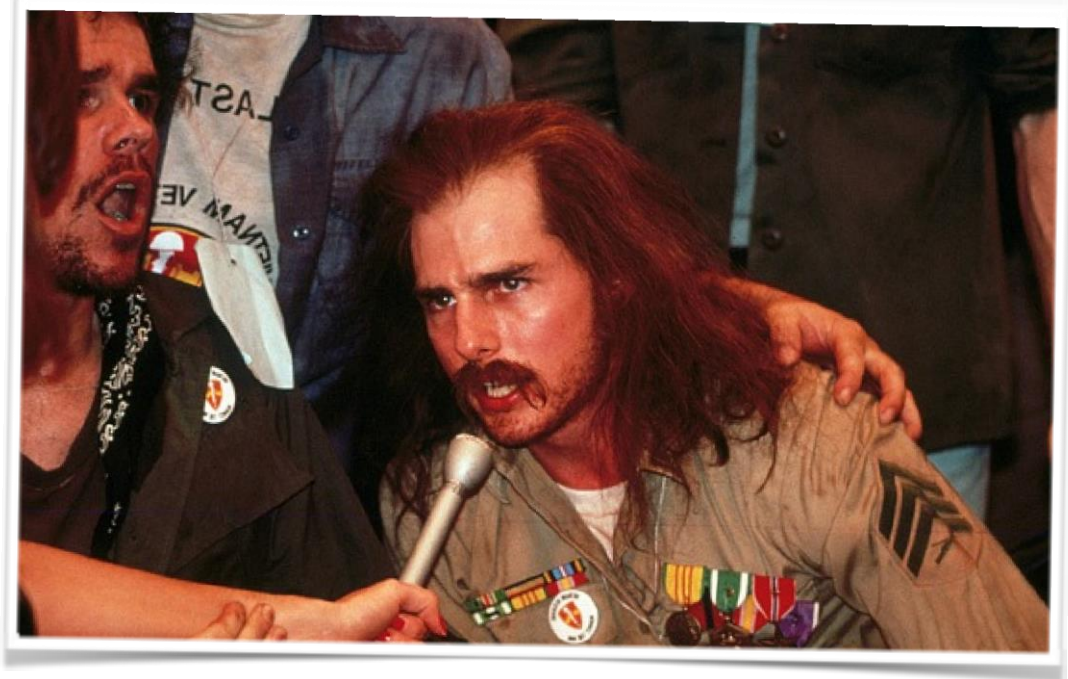
Or here's another example - here he is all such a handsomely bearded macho. Out of 100 girls, 90+ will probably leave their contact to him.
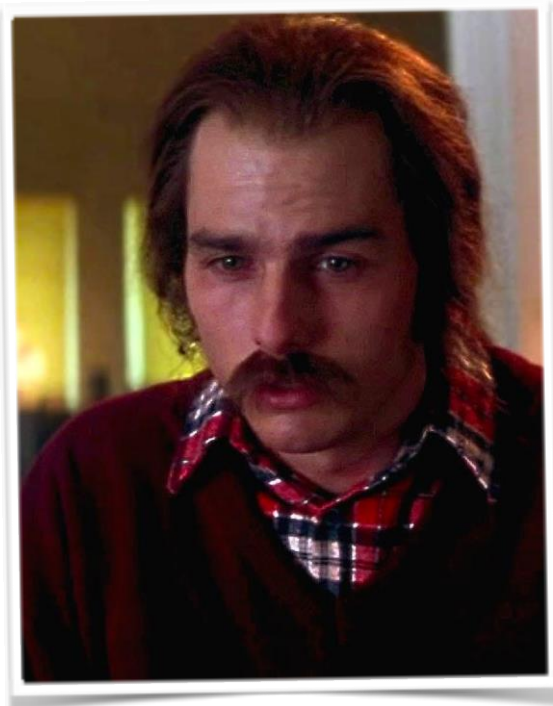
But the characters of Tom Cruise are not always favored by fate. What if a handsome military man was wounded, and now he is in the hospital, confused, can barely pull up once**? In such a state**, well, 5-10 girls out of 100 can answer (still cute!).

And now fate completely turned its back, Tom lost faith in himself and sank down. Even the form hangs on it.

What is the use of a handsome manly face if you don't smile anymore? Well, you understand. It will be difficult for him to get to know him.

Let's go over emotions. If in the first pictures he was as calm as a tiger and handsome, then this is how the same person can not be in shock: bewildered, angry or just nasty. Is it possible in this state to win over new acquaintances? Difficult.

Do you understand? Face, money, clothing, and dice on the press alone don't mean that much. **Balance matters.**Here's an overweight Tom Cruise and obviously some kind of loser. It's Tom Cruise !!! Girls? Hey ?! Well, at least one girl?
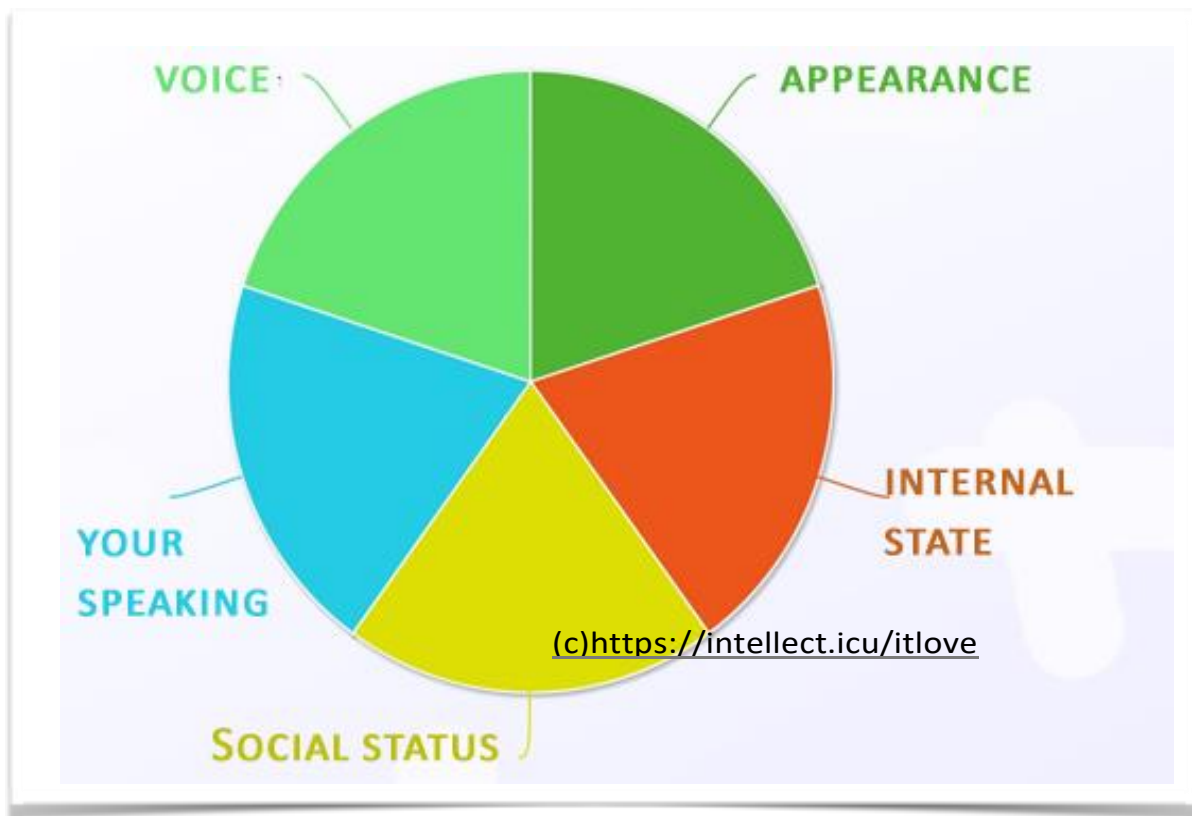
Here is fat-ass and bald, but successful. The chances are higher here.

It turns out that there are several criteria that together determine your chances of success when meeting. There are five of them.

1.   **Appearance.** How you look and what your first impression is is important. No wonder this item is the very first on the list. Of course, all girls have different tastes, but you must admit that smart and stylishly dressed people are popular with everyone..

2.   **Internal state**. The most important point of all. He's the most difficult. The inner state cannot be hidden behind beautiful clothes and a sports figure, gait, face, facial expressions, eyes will give out complexes and fears ...

3.   **Status.** It is believed that out of two candidates - the cashier at McDonald's and the director of the company - the girl will choose the director. Even if in appearance and internal state they will be approximately equal.

4**. What are you talking about**. A handsome man who carries frank delirium is not so much interested in girls. Possession of speech (including the ability to be silent at the right time) will put you above those many who do not

have such a feature. And pay attention - this item is only part of the overall success.

5. As you say. Voice is also important. A confident man speaks slowly and calmly.

If, for simplicity, we consider all five parameters to be independent, and evaluate each parameter in the range from 0 to 1, then according to the multiplication theorem for probabilities for independent events we can find the probability of combining all five parameters (that is, your overall chances of success):

$$P(\text{luck- success}) = P_1 \times P_2 \times P_3 \times P_4 \times P_5$$

For example, this guy is evaluating himself:

- appearance - 0.2 (20% of ideal)
- internal state - 0.6 (positive)
- status - 0.3 (not a lot of money)
- what to say - 0.3 ("hello ...")
- how to speak - 0.5 (normal voice)

Then his chances of success are:

$$P(\text{success}) = 0.2 \times 0.6 \times 0.3 \times 0.3 \times 0.5 = 0.00539$$

This figure means (we repeat the theory of probability) that if we approach 1000 girls, then we can expect that ≈5 of them will answer his calls with consent. Not a lot, right?

Let's take another imperfect guy. Although he is pot-bellied and bald, his appearance is at a level - zip up and ready. He himself is full of courage, and speaks for sure in a confident tone.

* appearance - 0.7 (better)
* inner state - 0.99 (courage)
* status - 0.99 (boss)
* what to say - 0.5 (ordinary words)
* how to speak - 0.99 (speaks confidently)

P (success) = 0.7 × 0.99 × 0.99 × 0.5 × 0.99 = 0.34

As you can see, I got dressed up, went into courage - and now we can expect that ≈34% of girls are his. This is 34 out of a hundred, or about 3-4 out of 10. He will not go home alone. Not bad for a bald man!

Most importantly, all of these parameters can be tweaked and improved. Appearance? You won't believe how girls start looking at you if you choose the right shoes and shirt. How to speak? A few exercises, and it will become easier for you not only to communicate in a team, but also to talk about your achievements at a morning Stand-up meeting or push refactoring to your boss. A confident tone, a smart look - all this together often leads to a promotion up the career ladder, and now your status and inner mood are already rising.

"Hey, I'm spinning in the enterprise, baby!"

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True, at the beginning we will use the test to check whether you are a real programmer, or just an HR who decided to spy on our programmer's tricks. Get ready.

In general, it will be interesting!

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